

Silicon Motion Technology Corporation (NasdaqGS: SIMO) is the global leader and pioneer in developing NAND flash controllers for solid state storage devices. We have the broadest portfolio of controller technologies and our controllers are widely used in embedded storage products such as SSDs, eMMC and UFS, which are found in smartphones, PCs, commercial and industrial applications. We ship over 750 million NAND controllers annually and have shipped over five billion NAND controllers in the last ten years, more than any other company in the world. More NAND flash components, especially next-generation 3D flash, produced by Intel, Micron, Samsung, SK Hynix, Toshiba and Western Digital are supported by Silicon Motion controllers than any other company. We also supply specialized high-performance hyperscale data center and industrial SSD solutions. Our customers include most of the NAND flash vendors, storage device module makers, and leading OEMs.

#### **Quick Facts**

Founded	1995	
IPO	2005	
NasdaqGS	SIMO	
Employees	1,250 (2017 year-end)	

We are the world's leading merchant supplier of controllers for eMMC and UFS embedded memory used in smartphones and tablets, and the leading merchant supplier of controllers for SSDs used in PCs and other client devices.

We also supply customized specialty SSD solutions for the Chinese hyperscale data center market and for high-performance industrial applications.

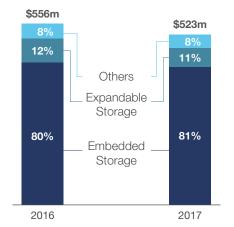
We market our controllers under the "SMI" brand, enterprise-grade SSDs under the "Shannon Systems" brand and single-chip industrial-grade SSDs under the "Ferri SSD" and "Ferri-eMMC" brands.

We were founded in 1995 in San Jose, California and now operate from corporate offices in Hong Kong, Taiwan and the US.

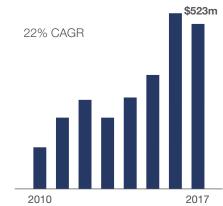
#### **Key Products**

- Client SSD controllers global merchant leader
- eMMC & UFS controllers global merchant leader
- Customized specialty SSD solutions global leader

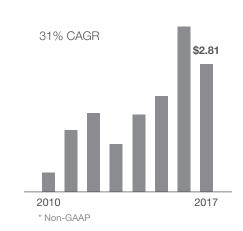
#### **Sales Mix**



#### Revenue



#### EPS\*



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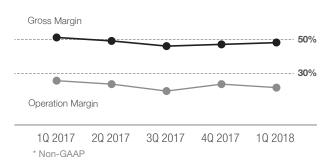




## Earnings per ADS\*



#### Margins\* (% of Revenue)



# Cash Balance (\$m) 304 306 333 366 346 10 2017 20 2017 30 2017 40 2017 10 2018

#### **Analyst Coverage**

Firm	Analyst
B. Riley FBR	Mike Crawford
Bank of America Merrill Lynch	Simon Dong-je Woo
Craig-Hallum Capital Group	Anthony J. Stoss
J.P. Morgan	Gokul Hariharan
KeyBanc Capital Markets	Michael McConnell
Lake Street Capital Markets	Jaeson Schmidt
Morgan Stanley	Charlie Chan
Needham & Company	Rajvindra S. Gill
Nomura International Limited	Donnie Teng
Roth Capital Partners	Suji Desilva
Susquehanna Financial Group	Mehdi Hosseini

### Safe Harbor Statement

This fact sheet contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include, without limitation, statements regarding trends in the multimedia consumer electronics market, our potential growth in new markets and our future results of operations, financial condition and business prospects. Although such statements are based on our own information and information from other sources we believe to be reliable, you should not place undue reliance on them. These statements involve risks and uncertainties, and actual market trends or our actual results of operations, financial condition or business prospects may differ materially from those expressed or implied in these forward looking statements for a variety of reasons.

#### **Corporate Offices**

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