

Silicon Motion Technology Corporation (NasdaqGS: SIMO) is the global leader in developing NAND flash controllers for SSDs and other solid state storage devices. We have over 20 years of experience developing specialized processor ICs that manage NAND components and deliver market leading, high-performance storage solutions widely used in data centers, PCs, smartphones and commercial and industrial applications. We have one of the broadest portfolios of controller intellectual properties developed from our deep understanding of NAND characteristics, which enables us to design both unique, highly optimized configurable IC plus related firmware controller platforms and complete turnkey controller solutions. In the last ten years, we have shipped over six billion controllers, more than any other company in the world. More NAND flash components, including current and up-coming generations of 3D flash produced by Intel, Kioxia, Micron, Samsung, SK Hynix and Western Digital, are supported by Silicon Motion controllers than any other company. Our customers include NAND flash makers, module makers, hyperscalers and OEMs.

We are the world's leading merchant supplier of SSD controllers used in PCs and other client devices and leading merchant supplier of eMMC/UFS controllers used in smartphones and IoT devices.

We also leverage our controller expertise to supply custom-designed high-performance Open-Channel data center SSDs to China's leading hyperscalers and customized small single-chip form factor SSDs for industrial, commercial and automotive applications.

We market our controllers under the "SMI" brand, enterprise-grade SSDs under the "Shannon Systems" brand and single-chip industrial-grade SSDs under the "Ferri SSD" and "Ferri-eMMC" brands.

We were founded in 1995 in San Jose, California and now operate from corporate offices in Hong Kong, Taiwan and the US.

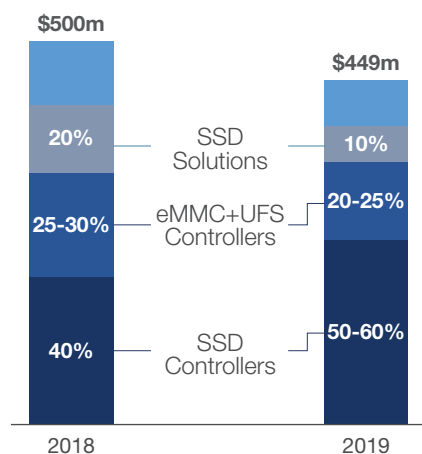
## Quick Facts

<b>Founded</b>	1995
<b>IPO</b>	2005
<b>NasdaqGS</b>	SIMO
<b>Employees</b>	1,237 (2019 year-end)

## Key Products

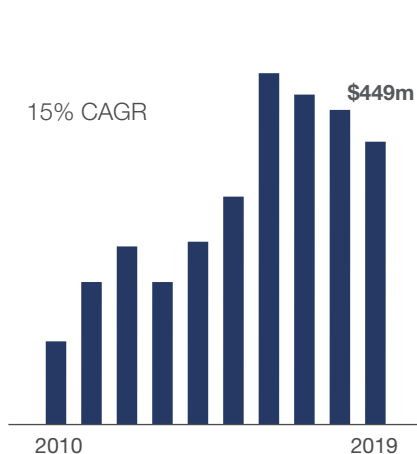
- **Client SSD controllers – global merchant leader**
- **eMMC & UFS controllers – global merchant leader**
- **Customized specialty SSD solutions – global leader**

## Sales Mix\*



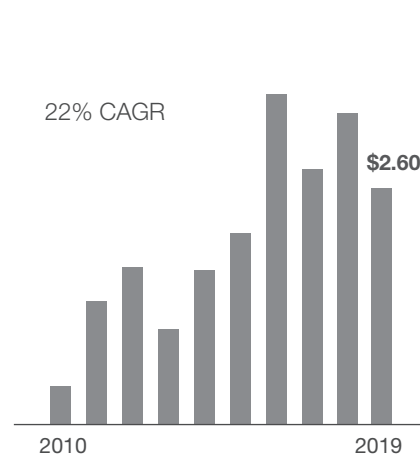
\* Excludes FCI in 2018 and 2019

## Revenue\*



\* Excludes FCI in 2018 and 2019

## EPS\*



\* 1. Non-GAAP  
 2. Excludes FCI in 2018 and 2019

## Investor Contacts

**Chris Chaney**

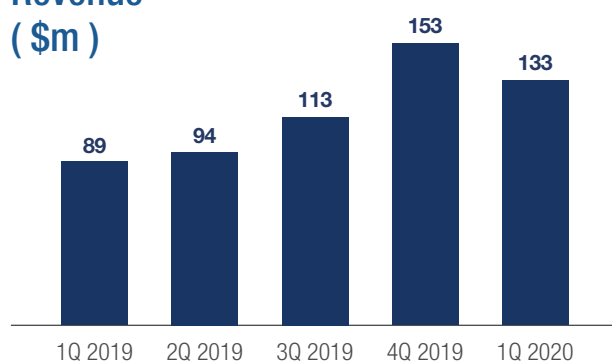
Director of IR & Strategy  
 E-mail: IR@siliconmotion.com

**Selina Hsieh**

Investor Relations  
 E-mail: IR@siliconmotion.com

## Revenue\*

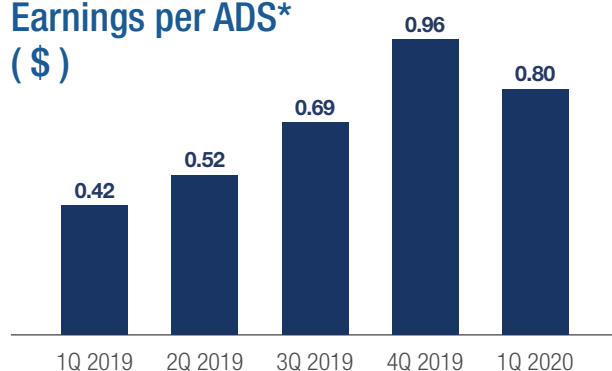
(\$m)



\* Non-GAAP

## Earnings per ADS\*

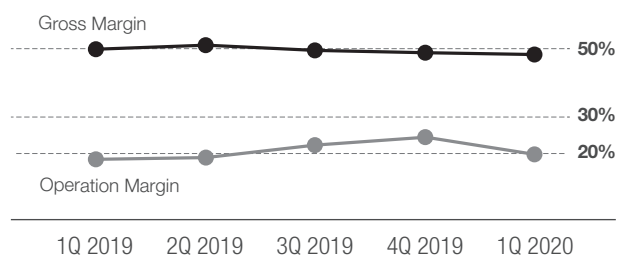
(\$)



\* Non-GAAP

## Margins\*

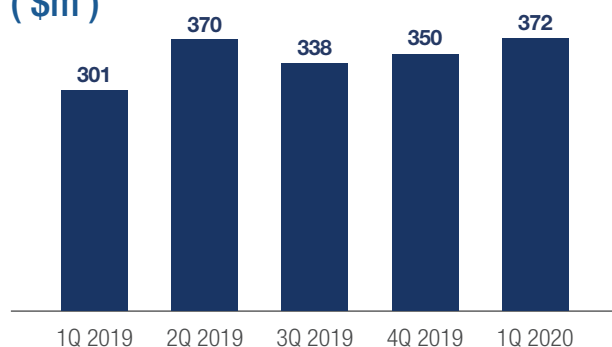
(% of Revenue)



\* Non-GAAP

## Cash Balance\*

(\$m)



\* Cash, cash equivalents, restricted cash and short-term investments

## Analyst Coverage

Firm	Analyst
B. Riley FBR	Craig A. Ellis
Bank of America Merrill Lynch	Simon Dong-je Woo
Cowen & Co	Karl Ackerman
Craig-Hallum Capital Group LLC	Anthony J. Stoss
J.P. Morgan	Gokul Hariharan
KeyBanc Capital Markets	Weston Twigg
Morgan Stanley	Jeff Hsu
Needham & Company, LLC	Rajvindra S. Gill
Nomura International Limited	Donnie Teng
Roth Capital Partners	Suji Desilva
Susquehanna Financial Group, LLLP	Mehdi Hosseini
Wedbush Securities	Matthew Bryson

## Safe Harbor Statement

This fact sheet contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include, without limitation, statements regarding trends in the multimedia consumer electronics market, our potential growth in new markets and our future results of operations, financial condition and business prospects. Although such statements are based on our own information and information from other sources we believe to be reliable, you should not place undue reliance on them. These statements involve risks and uncertainties, and actual market trends or our actual results of operations, financial condition or business prospects may differ materially from those expressed or implied in these forward looking statements for a variety of reasons.

### Corporate Offices

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